

T'S ALL ABOUT Profitability

QUICK, ACCURATE AND REPEATABLE WHEEL ALIGNMENT

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SIMPLE AND UNCOMPLICATED

3 axle vehicle4 min4 axle vehicle5 minTruck and trailer9 min





LET'S MAKE A GOOD DEAL







Optimal conditions for working with preventive wheel alignment

It's never been easier to perform wheel alignment

~2/3 OF EUROPEAN TRUCKS & TRAILERS ARE OUT OF ALIGNMENT

This is leading to high costs for tire wear and fuel consumption

There is money to be earned and money to be saved

ADDITIONAL BENEFITS

Increased value for the service contract Better driving comfort Safer vehicle

RETURN ON INVESTMENT FOR THE FLEET OWNER

3 % fuel savings

Premature tire change

50 trucks in the fleet 167.000 Euro savings

You will find further information and a detailed example in the folder "Save fuel and tires" or on Josam.se

RETURN ON INVESTMENT OF EQUIPMENT

50% of the trucks on service contract with wheel alignment included

a day in the workshop 50% out of alignment

20 trucks

ROI 6 months

Your Josam representative will help you with calculation for your investment

SUCCESS STORIES

"JOSAM i-track is superior in terms of diagnostic and a must when measuring buses and coaches."

Lasse Pedersen, Technician Wist Last & Buss AB, Sweden

We have saved both tires and fuel and driving comfort has increased on the vehicles. The short measuring time, despite several steerable axles, is crucial." **Magnus Vredin**, Haulage contractor Bjännsjö Kranbilar AB, Sweden

"High level of service creates more secure and safer customers. We know that it is developing the business. We work extensively with education and to help our customers if they have questions that appear. With JOSAM i-track, we have achieved a rapid development. Measuring times have been reduced significantly, the technology is getting more commercial."

"In our markets, the environmental issue is very important. Wheel alignment reduces both tire dust and fuel consumption."

Peter Kostelijk, Sales Manager Nederman, Belgium, Netherlands, Luxembourg "We have been working with wheel alignment for more than 30 years. Pesci was a pioneer and has been involved in developing the Italian market. Our goal has been to support our customers, we have identified a number of measures that were crucial to our success. This is about our workshop that works as a training centre, our technicians that support our customers' technicians, an open "Hot Line phone". In Italy, we have also built up a network of specialists. There are 36 companies that meet regularly and help each other to develop their business."

Stefano Quarena, Sales & Marketing Manager Pesci Atterezzature Srl, Italy

"Since the equipment is very simple, fast to use and the results of the measurements are very precise, we now perform more alignments than ever before. This has resulted in very positive feedback from our customers, as they benefit from decreasing costs in tire and fuel consumption within their fleet. In addition, the overall driving comfort is improved, which is greatly appreciated by the drivers."

Frank Jessen, Manager Iveco Nord Nutzfahrzeuge GmbH, Germany

